The Foundation is investing $100 million over 10 years in four proven focus areas to increase opportunity for New Hampshire’s kids — from cradle to career:

**EARLY CHILDHOOD DEVELOPMENT**
- All kids receive high-quality early care and education

**FAMILY AND YOUTH SUPPORTS**
- All kids have strong families and role models

**SUBSTANCE USE PREVENTION, TREATMENT AND RECOVERY**
- All kids live healthy lives free of substance use

**EDUCATION AND CAREER PATHWAYS**
- All kids get the education and skills they need to thrive in the workforce

Since our founding in 1962, the Foundation has made grants, awarded scholarships and worked with partners to support New Hampshire’s young people and families.

Five years ago, we doubled down with a commitment to invest at least $100 million over 10 years to make bigger, lasting change. We organized the work into a single initiative called New Hampshire Tomorrow.

This is our fourth annual report to the community, and to those who have made the work possible.

From the start, we have focused not only on symptoms that manifest as lack of access to opportunity — but on the root causes. We have invested to change systems, to combat inequities, to carve new pathways to opportunity. And we have deliberately sought to use the Foundation’s commitment to secure additional investments from generous New Hampshire families, businesses and individuals. In 2019 alone, your support expanded home visiting services that teach effective parenting skills and school-readiness, helped children in our most challenged communities, supported New Hampshire’s birthing hospitals in their efforts to change practices and improve outcomes for newborns exposed to opioids before birth. We have invested in truly innovative approaches to clearing obstacles so hard-working students can get the post-secondary education they need to get ahead.

And in 2019, the work of Foundation staff and partners helped the state secure a $26.7 million federal preschool development grant to help our youngest neighbors get their very best start.

In 2020, the fifth full year of this initiative, we will continue to closely examine the demographic and socioeconomic trends affecting children and families in New Hampshire, evaluate strategies and results to date, and align resources and coalitions and advocacy efforts to increase opportunities for New Hampshire’s kids. No child should spend a day of her life thinking that opportunity belongs only to others. Opportunity should belong to every child, to every family, to every community. We remain firmly focused on that goal.

Richard Ober  
President & CEO
WHAT WE’RE DOING TOGETHER
A small sampling of accomplishments made possible by New Hampshire Tomorrow donors and partners in 2019:

2019 BY THE NUMBERS

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants and Scholarships Awarded</td>
<td>$18.3 million</td>
</tr>
<tr>
<td>Grants Awarded to 465 Nonprofit Organizations</td>
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</tr>
<tr>
<td>Scholarships Awarded to 1,755 Students</td>
<td>$6.5 million</td>
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<tr>
<td>New Funds Secured</td>
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</tr>
<tr>
<td>Scholarships Awarded to 1,755 Students</td>
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<tr>
<td>National and Federal Grants Secured by NH Tomorrow Partners with Foundation Support</td>
<td>$32.8 million</td>
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PROGRESS TO DATE

<table>
<thead>
<tr>
<th>Year</th>
<th>Grants</th>
<th>Scholarships</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>$8.7M</td>
<td>$5.4M</td>
</tr>
<tr>
<td>2017</td>
<td>$10.4M</td>
<td>$6.7M</td>
</tr>
<tr>
<td>2018</td>
<td>$11.1M</td>
<td>$6.4M</td>
</tr>
<tr>
<td>2019</td>
<td>$11.8M</td>
<td>$4.5M</td>
</tr>
</tbody>
</table>

In 2016, the Foundation made a commitment to invest at least $10 million a year for the next 10 years to increase opportunities for our young people. Thanks to the generosity of New Hampshire people and businesses, and additional grant funding secured by the Foundation, we are doing even more.

STRENGTHENING FAMILY RESOURCE CENTERS

The state’s family resource centers provide families with an array of critical services under one roof, from prenatal and parenting classes to high school-equivalency training and help for grandparents raising grandchildren. The Foundation is helping 10 of those centers strengthen their ability to deliver services by supporting a year-long program of customized training and technical assistance, coaching and a learning collaborative.

SHOWING YOUNG FAMILIES THEIR OWN “STRENGTH TO SUCCEED”

A grant to the Family Resource Center at Gorham is helping more moms — like Fay Pierce — get support through the “Strength to Succeed” program. The program offers a variety of services, including recovery supports and an evidence-based home visiting program that teaches parenting skills and early childhood development, helps families prepare children for school and supports measures toward self-sufficiency. Strength to Succeed, said Fay, “has been a bridge to achieving my goals, to being a better version of myself and ultimately a better parent.”

NEW FUTURES’ ADVOCACY HELPS CHILDREN AND FAMILIES

With Foundation support, New Futures’ advocacy on behalf of children and families helped gain access to important services that strengthen families. New Futures was instrumental in passing SB 274, which opened access to quality home-visiting programs to thousands of New Hampshire families who qualify for Medicaid. Quality home visiting programs for expecting parents and young families have been shown to improve birth outcomes, parenting skills and school readiness and to improve high school graduation rates for mothers. New Futures also was instrumental in securing state funding to help the state’s family resource centers improve their ability to provide families with a range of services statewide.
BUILDING PATHWAYS TO LOCAL CAREERS

The Charitable Foundation and the Business and Industry Association have launched the second phase of Workforce Accelerator 2025, a joint project to help more New Hampshire students get credentials to get good local jobs. The Career Pathway Partnership grant program will begin making grants of up to $10,000 in 2020 to support the creation of new career pathways that help students get a jump-start into rewarding careers. A school district might work with an employer, chamber of commerce and community college, for instance, to create an internship program where students learn on the job, earn college credit and get training in a high-demand field where they can begin work upon graduation.

PROJECT AWARE SUPPORTS FRANKLIN’S KIDS

Many children in Franklin have had a lifetime’s worth of obstacles thrown at them at a much-too-early age. Narrow shoulders are carrying complex burdens associated with poverty, family trauma, an acute opioid crisis and chronically underfunded schools. A matching grant has helped the Franklin School District’s Project AWARE retain master’s-level mental health clinicians in each of the community’s three schools, and coordinate with community mental health practitioners to help keep Franklin’s children safe and help them to reach their potential.

"These kids are very talented," said Franklin Middle School counselor Amber Roux. "We have kids that are super invested academically. They are kind. They care a lot about being a good person. And they are resilient. It’s amazing to hear their personal struggles and challenges and see them still show up and do their best.”

IMPROVING OUTCOMES FOR BABIES AND FAMILIES

Sixteen of New Hampshire’s 17 birthing hospitals have implemented new protocols to care for newborns with withdrawal symptoms from opioid exposure before birth. The protocols — which focus on keeping infants and mothers together, encouraging breast feeding and skin-to-skin contact, swaddling and other consoling measures — have improved outcomes for babies. The new approach has dramatically reduced infants’ need for pharmacological treatments and treatment in intensive care units, enhanced family bonding, and reduced the length of hospital stays. The education and implementation were supported by a grant to Dartmouth-Hitchcock Medical Center and made possible through an anonymous $3 million gift to the Charitable Foundation to improve outcomes for babies and mothers affected by substance use.

EDUCATION AND CAREER PATHWAYS

Danna Gonzalez of Manchester works from 4:30 in the afternoon until 3 in the morning in a warehouse, cutting boxes open and pushing them down the line to be unpacked. On her off-days she is working her way out of that warehouse: as a college student enrolled through the Duet program, a nonprofit community partner of Southern New Hampshire University. Now, this young woman, who is the first in her family to attend college, has completed her associate degree and begun her bachelor’s. Duet helps students enroll and supports them as they complete degrees at SNHU — then helps them convert those degrees into careers. Most students work full-time, some at multiple jobs, and most are parents. A Foundation grant, made possible in part by a generous contribution from the Masiello Family Fund, is helping Duet double its enrollment in Manchester, hire a second academic coach, expand outreach and provide scholarships. Students go at their own pace, meet frequently with academic coaches and have access to 24-hour online coursework and tutoring. Because tuition is charged by time enrolled instead of per credit, Duet offers an affordable and time-efficient route to college completion.

EARLY-CHILDHOOD EDUCATION GETS MUCH-NEEDED FUNDING INFUSION

Foundation investment and leadership, in conjunction with the work of other partners, helped the state secure a $26.7 million federal preschool development grant. The state will receive $8.4 million per year for five years to fund regional early care and education initiatives, expand early-learning programs in rural areas, support family resource centers, support technical assistance and quality assessment and more. New Hampshire is one of just five states with no state spending for pre-kindergarten programs.

SUBSTANCE USE PREVENTION, TREATMENT AND RECOVERY

FOUNDATION INVESTMENT AND LEADERSHIP, IN CONJUNCTION WITH THE WORK OF OTHER PARTNERS, HELPED THE STATE SECURE A $26.7 MILLION FEDERAL PRESCHOOL DEVELOPMENT GRANT. THE STATE WILL RECEIVE $8.4 MILLION PER YEAR FOR FIVE YEARS TO FUND REGIONAL EARLY CARE AND EDUCATION INITIATIVES, EXPAND EARLY-LEARNING PROGRAMS IN RURAL AREAS, SUPPORT FAMILY RESOURCE CENTERS, SUPPORT TECHNICAL ASSISTANCE AND QUALITY ASSESSMENT AND MORE. NEW HAMPSHIRE IS ONE OF JUST FIVE STATES WITH NO STATE SPENDING FOR PRE-KINDERGARTEN PROGRAMS.
Fred Roedel and his late wife, Kay, were early and generous supporters of the New Hampshire Tomorrow initiative. “There are so many gaps,” Fred said. “Kids need help.”

In addition, the Roedels have recommended grants from their donor-advised funds to support Boys and Girls Clubs, mentoring programs, nonprofits that help struggling families — and more.

The Roedels also established a scholarship fund at the Foundation that helps students get the education they need: A young woman who dreams of becoming a doctor and is working two jobs while attending college; an aspiring welder who wants to work in an aerospace company; a young mother studying to become a nurse; a husband and father of three who is supporting his family while studying accounting. And many more.

“You look at that, and you think, ‘that can make a difference!’” Fred said.

Fred realizes that a combination of hard work and luck contributed to his own success. He feels lucky now, to be able to give — and to help provide opportunities that will become part of others’ stories of success.

Jim and Kathy Masiello see earlier versions of themselves in the people their generosity helps.

Kathy, who grew up in Walpole, worked two jobs — at her hometown IGA supermarket and in a manufacturing company — while earning her associate degree in business. She earned her bachelor’s while working full-time and raising two small children.

Jim, whose family owned the Beaver Street Market in Keene, got his associate degree in Boston. He worked in the college cafeteria ("so I could eat") and hitchhiked home to Keene to drive a taxi on weekends.

Jim Masiello started an insurance company; was elected mayor of Keene; and founded SIAA, the country’s largest alliance of independent insurance agencies. Kathy is a senior vice president at SIAA.

Now, with a donor-advised fund and scholarship fund at the Foundation, the Masiellos lend a hand to people in the thick of those same struggles. They are generous supporters of New Hampshire Tomorrow.

“We try to help kids that have the fire in the belly and want to be successful, but they just don’t have the financial means,” Jim said. “Been there.”

The New Hampshire Charitable Foundation was created in 1962 by and for the people of New Hampshire, and is dedicated to strengthening communities across the Granite State. The Foundation manages a growing collection of 2,000 philanthropic funds created by generous families, individuals and businesses, and awards nearly $40 million in grants and scholarships every year. For more information, please visit www.nhcf.org or call 800-464-6641.