## NEW HAMPSHIRE CHARITABLE FOUNDATION -SUSTAINABLE POOL

QUARTERLY INVESTMENT PERFORMANCE REPORT



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SEPTEMBER 2019





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As part of the reporting process, errors can and do occur. For the purpose of CA reports, an error represents any component of the performance report that is missing or inaccurate, including, but not limited to, composite returns and market values, manager returns and market values, benchmark returns, risk and other statistical measures, holdings and exposures. Errors can be a result of incorrect aspects of data, calculations, setup, software or may be a result of an omission, incorrect value, incorrect systematic computation, incorrect report production, and other similar reasons. For classification as an error, the item in question must be objectively incorrect according to the standard policies, procedures, and methodologies utilized by CA. Differences due to changes in methodology over time, the difference between preliminary and final data and other related changes do not constitute errors, but rather normal course of business for the reporting process. Though CA makes reasonable efforts to discover inaccuracies in the input data used in the performance report, CA cannot guarantee the accuracy and are ultimately not liable for inaccurate information provided by external sources. Clients should compare the values shown on our performance reports with the statements sent directly from their custodians, administrators or investment managers.

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### New Hampshire Charitable Foundation - Sustainable Pool Portfolio Review (net of fees) as of September 30, 2019

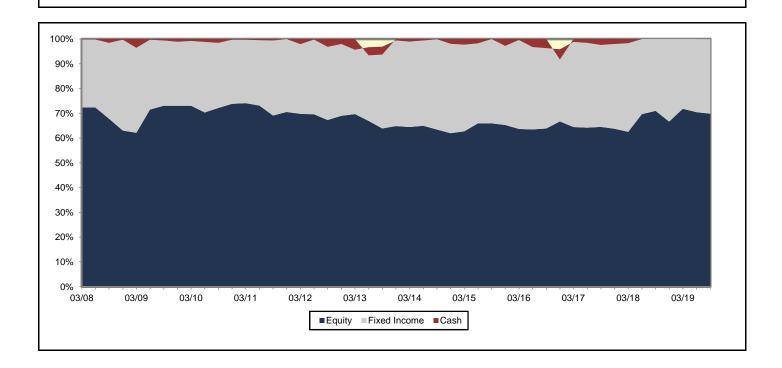
	F	ortfolio Growth			
		12/31/18	03/31/19	06/30/19	09/30/1
Total Equity		6,067,346	7,240,964	7,343,285	7,258,90
Total Fixed Income		3,037,244	2,843,739	3,084,239	3,146,51
Total Assets		\$9,104,590	\$10,084,703	\$10,427,524	\$10,405,42
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Performance as of 09/30/19								
Composite (Inception Date)	Qtr To Date 06/30/19 - 09/30/19	CYTD 12/31/18 - 09/30/19	Cumulative Trailing 1 Year	Annualized Trailing 3 Year				
Total Assets (03/31/08)	0.6	13.9	3.9	6.8				
70% MSCI ACWI (N)/30% BBG Barc Agg Index (03/31/08)	0.7	14.1	4.3	7.8				
Total Equity (03/31/08)	0.3	17.5	2.2	9.0				
Total Fixed Income (03/31/08)	1.4	6.3	7.9	2.4				



## New Hampshire Charitable Foundation - Sustainable Pool Asset Allocation Over Time as of September 30, 2019

		% of Portfolio				
	12/31/18	03/31/19	06/30/19	09/30/19	As Of 09/30/19	
Equity	66.6%	71.8%	70.4%	69.8%	\$7,258,909	
Fixed Income	33.4	28.2	29.6	30.2	3,146,518	
Total Assets	100.0%	100.0%	100.0%	100.0%	\$10,405,427	





## New Hampshire Charitable Foundation - Sustainable Pool Investment Manager Allocation Over Time as of September 30, 2019

Investment Manager	09/30/18	12/31/18	03/31/19	06/30/19	09/30/19	Market Value (\$) 09/30/19	
Equity							
Pax ESG Beta Quality Fund	9.4%	8.8%	9.3%	9.0%	9.3%	\$964,609	
Pax Ellevate Global Women's Leadership Fund	16.1	15.0	16.2	15.9	15.7	1,638,852	
Pax MSCI EAFE ESG Leaders Index Fund	17.2	16.9	17.5	17.6	17.3	1,803,950	
Pax Small Cap Fund	2.7	2.6	2.9	2.8	2.7	285,559	
Pax Global Environmental Markets Fund	15.9	14.9	16.5	15.9	15.3	1,595,095	
Pax Large Cap Fund	9.6	8.4	9.4	9.2	9.3	970,845	
Subtotal	71.0	66.6	71.8	70.4	69.8	7,258,909	
Fixed Income							
Breckinridge Int Sust Gov Credit	29.0	33.4	28.2	29.6	30.2	3,146,518	
Total Assets	100.0%	100.0%	100.0%	100.0%	100.0%	\$10,405,427	



## New Hampshire Charitable Foundation - Sustainable Pool Investment Returns by Composite (net of fees) as of September 30, 2019

		Total Return (%)						
Composite (Inception Date)	Assets \$ mil	Qtr to Date 06/30/19- 09/30/19	CYTD 12/31/18- 09/30/19	Cumulative Trailing 1 Year	Annualized Trailing 3 Years	Annualized Trailing 5 Years	Annualized Since Inception	
Total Equity (03/31/08)	7.3	0.3	17.5	2.2	9.0	7.9	7.7	
Total Fixed Income (03/31/08)	3.1	1.4	6.3	7.9	2.4	2.7	2.7	
Total Assets (03/31/08)	10.4	0.6	13.9	3.9	6.8	6.1	6.2	
70% MSCI ACWI (N)/30% BBG Barc Agg Index	(03/31/08)	0.7	14.1	4.3	7.8	5.8	5.3	
Value Added		-0.1	-0.2	-0.4	-1.0	0.3	0.9	
Total Assets Net of Fees (12/31/17) <sup>(1)</sup>	10.4	0.5	13.7	3.8			3.7	

<sup>(1)</sup> The Total Assets Net of Fees performance accounts for Cambridge Associates fees as well as custodian fees.



## New Hampshire Charitable Foundation - Sustainable Pool Investment Returns by Manager (net of fees) as of September 30, 2019

		Total Return (%)					
Manager (Inception Date)	Assets \$ mil	Qtr to Date 06/30/19- 09/30/19	CYTD 12/31/18- 09/30/19	Cumulative Trailing 1 Year	Annualized Trailing 3 Years	Annualized Trailing 5 Years	Annualized Since Inception
Equity							
Pax ESG Beta Quality Fund (04/24/18)	1.0	2.7	18.6	4.9			10.4
Pax Ellevate Global Women's Leadership Fund (04/24/18)	1.6	0.5	18.9	3.6			7.3
Pax MSCI EAFE ESG Leaders Index Fund (04/24/18)	1.8	-0.3	13.3	-0.3			-1.0
Pax Small Cap Fund (04/24/18)	0.3	-1.4	15.9	-2.3			0.3
Pax Global Environmental Markets Fund (04/24/18)	1.6	-2.1	17.7	1.7			3.1
Pax Large Cap Fund (04/24/18)	1.0	3.1	22.4	3.9			10.9
Fixed Income							
Breckinridge Int Sust Gov Credit (04/25/18) BBG Barc Govt/Credit Bond Index (04/25/18) Value Added	3.1	1.4 2.6 -1.3	6.4 9.7 -3.3	8.4 11.3 -3.0	 	 	6.4 8.6 -2.2



Cambridge Associates LLC (CA) has established a proprietary database to monitor a client's portfolio across managers, asset classes, and at the total assets level. Users of the analysis may find the following description of the data sources, classification of investments, and the calculation techniques helpful in their interpretation of information that may be presented in the Investment Performance Report. Please note that certain data and calculation methodologies have evolved over time and may be time boxed to specific periods using a methodology wall specific to each client.

- 1. Investment manager statements are the primary source of information concerning client market values, returns, and cash flow transactions. In cases where managers are unable to provide data or where CA is otherwise instructed, other data sources may be substituted including, but not limited to custodian and/or client provided data. CA may also make use of third party data vendors to source fund-level returns.
- 2. Investment manager inception dates represent the initial funding dates unless otherwise indicated. Tracked performance begins on the first day after the manager inception date unless otherwise instructed.
- 3. All performance figures are shown on a total return basis and in U.S. Dollars unless otherwise indicated. All return time periods over one year are annualized unless otherwise indicated. Annualized returns follow an actual month/12 convention with the exception of the annualized since inception return, which follows an actual day/365 convention to account for non-month-end inception dates.
- 4. All returns presented in marketable performance reports are time-weighted unless otherwise indicated. A time-weighted return (TWR) measures the return of a single dollar invested continuously for a specific time period. TWRs provide equal weight to each time period, thereby neutralizing the impact of external cash flows. In contrast to money-weighted returns, TWRs are not influenced by withdrawals or contributions to the portfolio. Due to most long-only and hedge fund managers' lack of direct influence over the timing of investor cash flows, a TWR allows for more appropriate performance evaluation for marketable investments.
- 5.Preliminary Data is used in cases when the final performance figures for the period have not been supplied by a manager or custodian at the time the report is produced. To arrive at preliminary figures, CA may utilize one of the following approaches:
  - CA may report preliminary performance figures as provided by a manager or custodian when available.
  - CA may calculate performance using the previous period ending market value, cash flows that occurred during the period, and current period ending market value, as reported by a manager or custodian. If there are no cash flows, CA will use the 0% return that results from the calculation. For any situations that CA rolls forward performance using cash flows that are in a currency other than the reporting currency, CA applies the exchange rate at the end of the period to the preliminary market value at the end of the period.
  - CA may use proxy return information to estimate a preliminary market value. A proxy might be an investment vehicle offered the same manager with a similar strategy, but using a different fund structure, e.g. a mutual fund version in place of a separate account. A proxy could also be an index that has been set by the investment team that closely mirrors the investment goals of the investment, potentially the same index as the benchmark for the investment.

For information on the specific approach used, please reach out to your performance analyst or team.



- 6. Marketable investment manager returns are tracked through CA's proprietary performance database system on a monthly basis. If monthly returns are unavailable, quarterly returns may be substituted.All returns for periods longer than one month are calculated by geometrically linking the monthly returns.All returns are net of management fees unless otherwise indicated.
- 7. In some cases, performance figures reported by a manager are gross of fees. CA will attempt to convert gross returns to returns net of fees to allow for a more fair comparison across managers. CA may utilize one of the following approaches for handling performance received as gross:
  - CA may leave the reported performance figure as a gross return and footnote that the performance is gross.
  - CA may calculate the return by revising the reported ending market value based on cash flow information from the custodian or manager that is specifically for fees.
  - CA may calculate the return using the reported fee structure of the investment.

For information on the specific approach used, please reach out to your performance analyst or team.

- 8. In cases where CA is instructed to report a return net of CA fees, the quarterly fee paid by the client is divided into equal monthly tranches. Each monthly tranche is divided by the respective average capital base and multiplied by 100 to be additive with the time weighted return. For more information on adjusting performance for CA fees, please reach out to your performance analyst or investment team.
- 9. Hedge Fund (HF) manager returns are presented net of both management and incentive fees unless otherwise labeled. Detailed analysis of HF returns, long/short positions, and strategy exposures are available in a separate HF Performance Report for HF Performance Reporting subscribers.
- 10. For periods prior to the methodology wall, returns for Private Investments (PI) included in marketable reports are quarterly Internal Rates of Return (IRR's) calculated by CA's proprietary PI database. The IRR (Net to Limited Partner) reflects the client's return on its investment in the partnership net of fees, expenses, and carried interest received by the general partners. In order to transform the quarterly money-weighted return (IRR) series into a monthly time-weighted series for use in marketable reporting, CIA follows the following convention: 0% return (first month), quarterly IRR (second month), 0% return (third month). Aggregated PI cash flows are stored on the quarterly mid-point. For periods after the methodology wall, PI returns included in marketable reports are calculated monthly using Modified Dietz. PI cash flows are tracked daily on the specific dates they occur. Since PI valuations are typically reported quarterly, market values in the first and second months of the quarter will be reported using the last known quarterly valuation adjusted for interim cash flows. As a result, the primary performance impact of PI will be realized in the third month of the quarter, consistent with the reporting date of most PI funds. Due to the timing of information availability from private investment managers, PI returns are reported on a one-quarter lag. See section 11 below to understand how performance is calculated for current periods given the lag in PI reporting. Detailed analysis of PI money-weighted returns, commitments, and strategy exposures are available in a separate PI Performance Report for PI Performance Reporting subscribers.



- 11. Given the majority of Private Investment managers provide performance on a quarter lag and will not typically report a preliminary number, CA may utilize one of the following approaches:
  - CA may carry forward the ending market value of the previous period resulting in a 0% return (excluding any currency effects).
  - CA may roll forward the market value from the previous period using cash flows as reported to a
    custodian. For any situations that CA rolls forward performance using cash flows that are in a currency
    other than the reporting currency, CA applies the exchange rate at the end of the period to the
    preliminary market value at the end of the period.
  - CA may use a public index as a proxy return for a private investment.

For information on the specific approach used, please reach out to your performance analyst or team.

- 12. CA utilizes trade date accounting, with purchases or sales recognized on the date of purchase or sale and not the settlement date. Additionally, CA utilizes an end-of-day cash flow methodology, with all cash flows assumed to occur after the close of business for calculation purposes. It is possible that CA's cash flow dates may deviate from the dates reported from other sources due to differences in methodology, timing, intended consumer, etc.
- 13. Composites (synonymous with sleeves) represent a collective value for a grouping of similar investments as if their underlying assets were pooled into one "master portfolio". Investments are assigned to a particular composite according to the classification of their investments and the specific objectives of the client. For periods prior to the methodology wall, composite performance is calculated by asset-weighting individual investment-level returns by each investment's average capital base (ACB) as a percentage of the total composite ACB. The ACB consists of an investment's beginning market value adjusted for the daily-weighted cash flows during the period. Due to the daily weighting methodology, cash flows occurring earlier (later) in the period will have a greater (lesser) weight in the ACB calculation. For periods after the methodology wall, composite performance is calculated using Modified Dietz. Modified Dietz involves pooling the market values and cash flows of the underlying investments and calculating a return based on the net profit or loss of the composite divided by the composite's ACB. If a composite experiences a large intra-month cash flow (defined as a net cash flow of greater than 20% of the composite's beginning market value), the composite will be revalued and divided into one or more sub-periods that will be geometrically linked to calculate the monthly return.
- 14. The CA Manager statistics, consisting of Medians, Universe Size, and Percentile Ranking are derived from CA's proprietary database covering investment managers and exclude managers that exclude cash from their reported total returns. For calculations including any years from 1998 to the present, those managers with less than \$50 million in product assets are excluded. Returns for inactive (discontinued) managers are included if performance is available for the entire performance period measured. The Medians will not include simulated performance series provided by managers.
- 15. CA Manager Medians are compiled at each quarter end. CA Percentile Rankings are based upon a scale of 0 to 100, where 0 represents the best performing and 100 the worst. Returns in place for less than the full quarterly period are not ranked.



16. As a result of CA's methodology, it is incorrect to link quarterly medians to come up with a median over an extended time period. The compounded median that would result from such a calculation would be different from the 50th percentile manager ranking for the complete time under consideration.

17. The CA Preliminary Peer Medians are populated from CA's Client base, the majority of which are tracked by the Performance Reporting department. All Taxable Clients are excluded from the universe. The CA Preliminary Peer Medians are compiled on a quarterly basis and Median returns are available approximately starting four weeks after quarter end. As CA's Client base reports in, the universe size will grow accordingly. A minimum of 15 Clients must be present for the CA Preliminary Peer Medians to be generated for the given time period. Approximately six weeks to eight weeks after quarter end, the CA Preliminary Peer Medians have the capability to be filtered by asset size and institution type. The Preliminary Peer Medians return and percentile rankings within the universe reported in any given Performance Report will be dependent on the available universe of similar institutions at the time the report is prepared.

18.Index returns are reported on the same basis as investment manager returns. Performance is shown on a total return basis, where tracked performance begins first day after investment manager inception unless otherwise stated. If an index is unavailable for the current period or a partial period, CA will use an assumption-based method, including but not limited to, a 0% return, the trailing twelve month average for the index, or a constant daily return derived from the monthly return in the case of partial periods. Please see Index Vendor list for source disclosure.



#### **Index Sources**

#### The Investment Performance Report was prepared using a subset of the listed Index Data providers below

**Barclay Trading Group** 

Barclays BARRA Barron's Bloomberg L.P. BofA Merrill Lynch

British Bankers' Association Cambridge Associates LLC Chase Manhattan Bank Commodity Research Bureau

Common-Stock Indexes (Cowles Commission)

Common-Stock indexes (Cowies Commissi

Credit Lyonnais Securities Asia

Credit Suisse

CS First Boston Corp.

CS First Boston High-Yield Market Research Group

Deutsche Bank Dow Jones Indexes

Edward I. Altman - NYU Salomon Center

Eurekahedge

European Public Real Estate Association

FactSet Research Systems, Inc. FBC High Yield Research

Federal Reserve

Frank Russell Company FTSE Fixed Income LLC FTSE International Limited Goldman, Sachs & Co.

Grantham, Mayo, Van Otterloo & Company

Hambrecht & Quist

Hedge Fund Research, Inc.

Hoare Govett Corporate Finance Ltd.

HSBC ING Barings

International Finance Corporation

J.P. Morgan Securities, Inc.

JPMorgan H&Q

Kinder, Lydenberg, Domini & Co., Inc.

Lipper Inc. MSCI Inc.

Morgan Stanley Dean Witter

National Association of Real Estate Investment Trusts National Council of Real Estate Investment Fiduciaries

**OECD** 

Property & Portfolio Research, Inc.

Price Group

Prudential Real Estate Investors

Salomon Smith Barney Standard & Poor's

Standard & Poor's Compustat

SWX Swiss Exchange

Thomson Reuters Datastream UBS Global Asset Management

U.S. Dept of Labor - Bureau of Labor Statistics

The Wall Street Journal Wilshire Associates, Inc.

**WM Company** 



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Note: The 91-Day Treasury Bill Index sources the BofA Merrill Lynch 91-Day Treasury Bills Index from Jan 1978 to present.

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Pre-1978 data represents returns calculated by Cambridge Associates using yields from the Federal Reserve.

Total returns for MSCI Emerging Markets and All Country indices are gross of dividend taxes unless specifically noted with (NET). Total returns for MSCI developed markets indices are net of dividend taxes.

Source: MSCI. MSCI data provided "as is" without any express or implied warranties. The MSCI data is comprised of a custom index calculated by MSCI for, and as requested by, Cambridge Associates. The MSCI data is for internal use only and may not be redistributed or used in connection with creating or offering any securities, financial products, or indices. Neither MSCI nor any other third party involved in or related to compiling, computing or creating the MSCI data (the 'MSCI Parties') makes any express or implied warranties or representations with respect to such data (or the results to be obtained by the use thereof), and the MSCI Parties hereby expressly disclaim all warranties of originality, accuracy, completeness, merchantability or fitness for a particular purpose with respect to such data. Without limiting any of the foregoing, in no event shall any of the MSCI Parties have any liability for any direct, indirect, special, punitive, consequential or any other damages (including lost profits) even if notified of the possibility of such damages.

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