Investment options

We offer five investment options to meet your philanthropic goals:

<table>
<thead>
<tr>
<th>Investment pool</th>
<th>Long-term pool</th>
<th>Sustainable pool</th>
<th>Impact investing pool</th>
<th>Short-term pool</th>
<th>Advisor-managed option</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Our core investment pool is designed to maximize long-term returns. That means your fund will provide grants or scholarships year after year, generation after generation.</td>
<td>The sustainable pool is for people who prefer their investments screened for environmental, social, and governance criteria while producing solid returns now and into the future.</td>
<td>Impact investing puts all your charitable assets to work for the good of the community. Most of these investments stay right here in New Hampshire supporting local farms and fisheries, affordable housing, innovative businesses, and loan capital for vulnerable communities.</td>
<td>For those who want liquidity for maximum short-term grantmaking flexibility, the short-term pool keeps your fund in cash or cash equivalents, such as money markets and certificates of deposit.</td>
<td>Donors establishing funds of $250,000 or more may recommend their preferred investment advisor to manage the assets.</td>
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</tbody>
</table>

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<tr>
<th>Your grantmaking time horizon</th>
<th>Greater than seven years</th>
<th>Greater than seven years</th>
<th>Greater than five years</th>
<th>Less than one year</th>
<th>Your time horizon, target returns, investment fees and asset allocation will be determined in consultation with your investment advisor.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annual target return, net of investment management fees$^1$</td>
<td>7% to 8%</td>
<td>6% to 7%</td>
<td>5%</td>
<td>0%</td>
<td></td>
</tr>
<tr>
<td>Estimated investment fees$^2$</td>
<td>1.02%</td>
<td>0.87%</td>
<td>0.82%</td>
<td>0%</td>
<td></td>
</tr>
</tbody>
</table>

| Asset allocation as of 12/31/19$^3$ | chart key | 100% |
|-------------------------------------|--------------------------|
| Equity                              | 14.2%                     |
| Fixed income and cash               | 19.7%                     |
| Private equity                      | 66.6%                     |
| Hedge funds                         | 33.4%                     |
| Real assets                         | 2%                        |

$^1$Return objectives are net of fees over full market cycles of ten years or more. Actual returns will fluctuate and losses may occur from year to year. Past performance may not be indicative of future results. Alternative investments such as hedge funds, private equity and real assets are included to enhance returns, dampen volatility, and hedge against inflation.

$^2$Estimated investment fees include third party investment management fees and do not include the administrative fee charged by the Foundation. Expenses are subject to change in response to portfolio changes.

$^3$Asset allocation is maintained through regular rebalancing.