

# GREATER GIVING

starts here



NEW HAMPSHIRE  
CHARITABLE FOUNDATION



“If I can make a difference,  
that’s wonderful.”

**BONNIE DRAPER** is giving kids the opportunity to thrive — by supporting her local Boys & Girls Club with her donor-advised fund. “All kids should have an opportunity to enjoy life and walk around with their heads held high,” Bonnie said.

WANT TO DO MORE WITH YOUR GIVING?

## Greater giving starts here.

Since 1962, generous New Hampshire people have come to the New Hampshire Charitable Foundation to achieve more with their giving: Greater impact. Greater peace of mind. Greater joy.

Whatever your passion — education, kids, the arts, conservation — the Foundation makes it easy to do more.

# Greater giving strengthens communities and transforms lives

The New Hampshire Charitable Foundation was created by and for the people of New Hampshire to make our communities better for everyone. How do we do that? By combining the passion, resources, time, talent, and hard work of thousands of people — including generous people like you. When you work with the Foundation, your giving can:



## Touch every community

Generous people who give through the Foundation are improving lives in every corner of New Hampshire. Each year, more than 6,000 grants help nonprofits feed neighbors in need, provide health care to children, promote the arts, preserve family farms — and so much more.

## Address critical issues

Everyone deserves the opportunity to thrive. The Foundation is working to address critical issues — like the state’s housing crisis and access to quality, affordable childcare — to help make sure families can thrive. Hundreds of partners are working together, and Foundation donors have been instrumental in funding important progress on these issues.

## Fund basic needs

The Foundation connects generous people with great nonprofits addressing community needs. When donors learned from Foundation staff that budget cuts had forced Meals on Wheels to eliminate a day of delivery each week, they stepped in. Now, elders are again getting meals and safety checks five days a week.

## Save lives

An anonymous Foundation donor asked us how he could make a significant difference in fighting the opioid crisis. For our experts, the answer was clear: breaking the cycle by helping moms and babies. His generosity means that moms and babies are getting the treatment, care and support they need to get well.

## Send students to college

Generous people have established scholarship funds that help almost 2,000 students every year — like Musiliu and Tobi Ogunbayo of Manchester, who became nurses with help from Foundation scholarships. The Foundation is the largest provider of student aid in New Hampshire.

## Do more together

The protection and restoration of Great Bay is too big a job for any one agency, initiative or funder. The Foundation brought together five agencies to create a blueprint for change for Great Bay, and a dozen donors to support efforts to save it.

# We can help you do more good

Giving through the Foundation simplifies your giving and amplifies its impact.

## Expert philanthropic counsel

Our philanthropy team starts by listening to you. We seek to understand your goals so we can recommend a charitable fund and giving plan that meets your unique needs. We are available to meet with your trusted financial and legal advisors to make sure your philanthropy plan complements other life priorities. We offer this counsel to individuals, families, businesses and nonprofits.

## Vision and leadership

Guided by our long-term vision for strong, just and inclusive communities, the Foundation brings people together to take on the state's greatest challenges — increasing opportunity for young people, combating the addiction crisis, revitalizing rural communities, building a strong workforce.

## Family philanthropy

We can help your family experience the shared joy and purpose of carrying on charitable values. We work with multiple generations of many families, stewarding charitable resources and fulfilling their legacy of giving.

## Deep local knowledge

Thousands of nonprofit organizations are serving the people and communities of New Hampshire, and we know them well. Ever wonder how one differs from another? Who might be doing the most effective work? If education is your thing, where are promising Granite Staters looking for scholarships? Those are the questions we ask and answer every day on behalf of Foundation donors. Our expertise becomes yours.

## Trusted stewardship

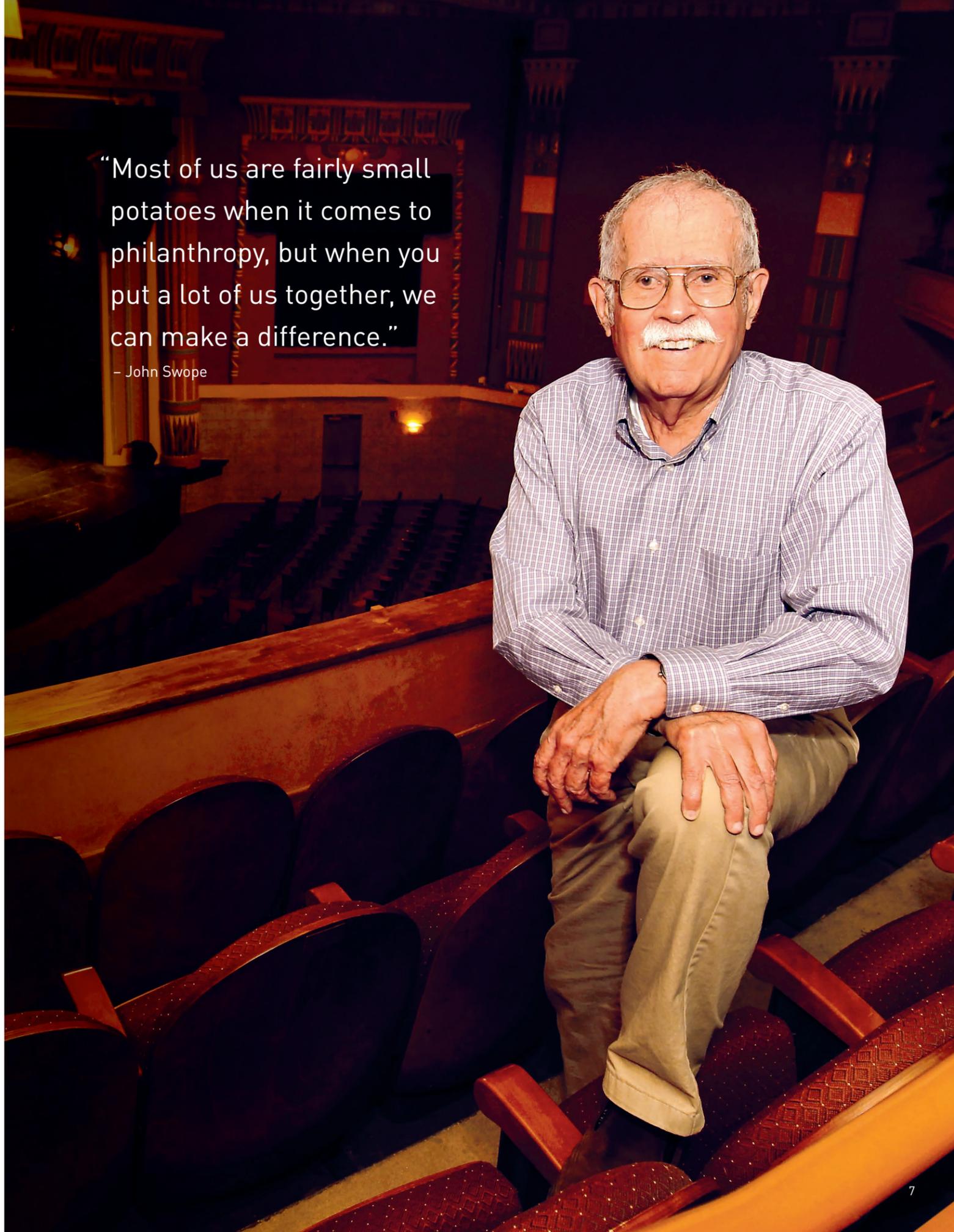
With decades of proven experience and some 2,000 charitable funds, we offer investment options and customized donor services to meet a wide range of philanthropic interests. We will ensure that your charitable dollars support the things you care about and retain their buying power for generations to come.

## A network for good

Giving through the Foundation gives you the opportunity to connect with a vibrant community of people who care deeply about New Hampshire — generous citizens, nonprofit and civic leaders, educators and entrepreneurs.

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**JOHN SWOPE** uses his donor-advised fund at the Foundation to support arts organizations, like the Capitol Center for the Arts in Concord. "The arts bring a community together — from all economic levels and from all religious denominations," John says. "I think it goes a long way to making a good community."

A photograph of John Swope, an older man with a white mustache and glasses, sitting in a theater. He is wearing a light blue and white checkered button-down shirt and khaki pants. He is smiling and looking towards the camera. The theater has dark wood paneling and rows of seats. The lighting is warm and focused on him.

"Most of us are fairly small potatoes when it comes to philanthropy, but when you put a lot of us together, we can make a difference."

— John Swope

“We like the Foundation because it’s close to home, it’s New Hampshire.”

- Sue Wyman



## The right fund for you

You have funds for other important goals like retirement and education. Why not one for giving? We have five options to simplify and amplify your philanthropy. You can establish and name your own fund or give to an existing one; be acknowledged or remain anonymous. The choices are yours.

### **Donor-advised fund** [\$25,000 minimum]

#### **CHOOSE WHICH ORGANIZATIONS TO SUPPORT, AND WHEN**

A donor-advised fund organizes all your giving through one expertly managed and cost-effective vehicle. You choose which organizations to support, how much to distribute and when. If you want ideas and advice, our Community Impact Team will provide them. Go online to recommend grants, see your giving history and learn about great opportunities. Grants can be made to nonprofit organizations in the United States and in most countries abroad.

### **Scholarship fund** [\$25,000 minimum]

#### **HELP STUDENTS GET THE EDUCATION THEY NEED**

Scholarships change lives. Your fund could support students from your community or who are entering certain fields, or be open to any qualified applicant. As the largest provider of student aid in the state, the Foundation receives thousands of high-quality applications every year. We will find the right match for you.

### **Flexible funds for New Hampshire** [\$10,000 minimum]

#### **HELP COMMUNITIES ANTICIPATE AND MEET CHANGING NEEDS**

A flexible fund gives Foundation staff maximum versatility to support organizations that are working on the most pressing needs and exciting opportunities in New Hampshire. Rest assured that your giving will be put to the best use possible, whatever the future might bring.

### **Field-of-interest fund** [\$10,000 minimum]

#### **SUPPORT THE CAUSES OR COMMUNITIES YOU CARE ABOUT MOST**

Want to support organizations in your town or region? Or perhaps you are especially passionate about the environment, the arts or children’s health. With a field-of-interest fund, the Foundation will make grants only to the most effective organizations that meet your criteria — now and for generations to come.

### **Designated fund** [\$10,000 minimum]

#### **GUARANTEE ANNUAL INCOME FOR YOUR SELECTED NONPROFITS**

A designated fund provides guaranteed annual support to nonprofits you choose. If the designee goes in a completely different direction or out of business, your fund remains intact and grants are made to a similar organization. We also offer an agency fund [\$25,000 minimum] for nonprofit organizations looking for expert investment management and a stable source of future funding.

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**BRAD AND SUE WYMAN** support many efforts important to New Hampshire communities through their donor-advised fund, and the Susan H. Wyman Scholarship Fund helps kids from Berlin go to college.

# Choose how to invest your gift

How do you want your charitable gift managed? We offer five investment options to meet your philanthropic goals. We can help you give in perpetuity or retain maximum liquidity for immediate giving, invest your gift in efforts that are strengthening local communities or even have your current advisor continue to manage the funds.

## Long-term pool

Our core investment pool is designed to maximize long-term returns. That means your fund will provide grants or scholarships year after year, generation after generation. This highly diversified global asset mix is overseen by the Foundation's Investment Committee and Cambridge Associates, a prominent national endowment consultant. Through a multiphase approach, we will be incorporating environmental, social and governance and racial equity considerations when working with and hiring investment managers for this pool.

## Sustainable impact pool

The sustainable impact pool is for people who prefer their investments screened for environmental, social, governance and racial equity criteria and seek strong financial returns over the long term. This pool is overseen by the Foundation's Investment Committee and Cambridge Associates, a prominent national endowment consultant. A portion of this pool will consist of investments that aim to have a positive impact in New Hampshire and surrounding states.

## New Hampshire impact pool

These impact investments, which provide low-cost capital to community projects and organizations in New Hampshire, will produce below-market returns but promise significant social and environmental impact. These investments will stay right here in New Hampshire, supporting local nonprofits and social enterprises, affordable housing, jobs that pay a living wage and loan capital for vulnerable communities. This pool is guided by staff and overseen by the Foundation's Investment Committee. Donors must commit a minimum of \$10,000 for 10 years to participate in this pool.

## Short-term pool

For those who want liquidity for maximum short-term grantmaking flexibility, the short-term pool keeps your fund in cash or cash equivalents, such as money markets and certificates of deposit. The Foundation will strive to identify investment opportunities that have a racial equity or social impact focus.

## Advisor-managed option

Donors establishing funds of \$250,000 or more may recommend their preferred investment advisor to manage the assets.

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**FORMER OWNERS OF GLOBE MANUFACTURING** opened the Globe Community Fund, with the advisor-managed option, to support Pittsfield and surrounding towns — and to say “thank you” to communities that have supported their business.



“We’ve been in Pittsfield for 116 years, and this is a way to say ‘thank you.’”

- Don Welch

“When we decided to pull our will together, a bequest was a natural part of the conversation.”

- Tricia Casey



## Choose what to give

Nearly any asset can be converted to do good, often with tax and estate-planning benefits. Friends and family can also give to your fund.

### Cash

You can make contributions at any time, including online.

### Securities

Gifting securities — public, closely held and restricted stock — can be a highly tax effective way for you to do more good.

### Real estate

Gifts of land, vacation homes, commercial properties and primary residences may be the most advantageous way for you to capitalize your charitable fund.

### Tangible property

From artwork to jewelry to antiques, you may have personal belongings that could be doing a world of good.

### Retirement plans

You can name the Foundation as a beneficiary of your retirement plan or make donations from your IRA into your charitable fund (except donor-advised funds, which cannot accept IRA contributions).

### Life insurance

You can name the Foundation as a beneficiary or donate your fully funded policy during your lifetime.

### Royalties

Income from royalties and distribution rights can be directed into your charitable fund.

### Private foundation

Convert your private foundation to a donor-advised fund so you can focus on your giving while we handle the administration.

## ...and when

We can help you experience the joy of giving today, and we welcome the opportunity to talk with you and your trusted advisors about including charitable giving in your estate plans.

### Bequest

Consider a gift to the Foundation in your will or trust, and join hundreds of forward-looking New Hampshire donors who have made sure their generosity continues forever.

### Charitable remainder trust

You or your named beneficiaries receive income for a determined period of time, with the principal coming to the Foundation later to support the causes you name.

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**TRICIA AND PAUL CASEY** have included the Foundation in their will. Because community needs change over time, they directed the Foundation to deploy their charitable dollars where they are needed most.



Luis spends time every week with his big brother and big sister **HOWARD AND JOAN BRODSKY** who use their donor-advised funds to support the things they care about most — like mentoring programs for kids in-need and arts programs that enrich communities.

## READY TO DO MORE WITH YOUR GIVING? Let's get started.

Our team is ready to help craft a customized giving strategy to help you do the most good with your charitable dollars, now and in the future.

Please be in touch to discuss how we can help turn your charitable passion into action — and make your giving easy, rewarding and fun.

Call us at 800-464-6641 or visit [www.nhcf.org/greatergiving](http://www.nhcf.org/greatergiving).



## NEW HAMPSHIRE CHARITABLE FOUNDATION

The New Hampshire Charitable Foundation is  
New Hampshire's statewide community foundation  
founded in 1962 by and for the people of New Hampshire.

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**MIKE AND SHEILA SATZOW** (cover) established the Fund for Greater Claremont to support the community they love. They encouraged others to join, expanding the pool of charitable dollars available for projects and programs that benefit Claremont. And, with a family donor-advised fund, they are involving multiple generations in their giving.