



NEW HAMPSHIRE
CHARITABLE FOUNDATION

We Believe

2016 ANNUAL REPORT



WE BELIEVE...

...in the people of New Hampshire.

We believe in the people who show up and speak up and give, and who do the work that needs doing.

We believe in making New Hampshire better for everyone who calls it home.

We believe in helping people afford college and trade schools, so they can reach for their American Dream.

We believe in amplifying voices that have been too long silenced.

We believe in caring for the most frail and vulnerable among us, so they may live with dignity and joy.

We believe that our spectacular natural resources should be protected and accessible to all.

We believe that the arts are fundamental to our shared well-being.

We believe that, when we help New Hampshire people achieve their dreams, they build stronger communities around those dreams.

We believe in the people of New Hampshire.

Today, tomorrow and always.



Picking up the pace of change

This generation is not waiting around.

Kids from high schools around the state are taking change into their own hands. On a rainy night in Concord, one group was busy on a presentation about transgender issues.

These kids are done with bullying, and done with closets, and are elevating and celebrating voices kept silent too long.

A statewide youth leadership summit put on by the New Hampshire chapter of GLSEN (pronounced “glisten” and formerly called the Gay, Lesbian & Straight Education Network) helped jump-start projects like this one. The summit was funded in part by the Bob Karnan Fund for an Inclusive Community, which promotes equality and understanding for all people, regardless of sexual orientation.

Kids have since organized new Gay-Straight Alliances in schools, are participating in a “Day

of Silence” to demonstrate the silencing effect of bullying, advocating for inclusive school policies and curricula, and more.

“This can create a lot of good in places where there is a lot of bad,” says 15-year-old Alexis Payne.

The pace of change remains slow: 85 percent of LGBTQ middle and high school students report being verbally harassed in school and nearly a third miss school because they feel unsafe or uncomfortable. Hostile school environments affect LGBTQ kids’ mental health, GPAs and college aspirations.

These kids are picking up the pace of change. This much is clear: Nothing is going to stop them.

Pictured: High school students with Lauren Petratis, teacher and GLSEN NH youth outreach chair.



Staying home, with dignity — and a hot meal

Ruland was born on November 13, 1915. He came home to Amherst Street in Milford wrapped in a buffalo robe and riding by horse and buggy. He went to school here, played center field for the Milford Town Team, picked apples and cut ice, served in the Army Tank Corps during World War II, drove trucks for a living, married, raised three children.

Ruland has lived on Amherst Street for 101 years. He has no desire to move.

Meals on Wheels of St. Joseph Community Services helps Ruland stay in his tidy home, with its pressed-tin ceilings and polished woodwork and the rugs his wife hooked by hand.

Five days a week, a driver stops in around lunchtime to deliver a hot meal and ask how Ruland is doing. For

a number of years, flat federal funding meant those drivers only came four days a week. Grants from the Lois Roy Dickerman Fund and other funds at the Foundation helped reinstate the fifth day of meal delivery and critical safety checks to 1,900 elders and disabled people in Hillsborough County.

The meals are worth far more than the sum of their nutritional value.

"I love it here so much that I want to stay here," Ruland says. "It gives me a chance to live here."

His favorite meal? He flashes a smile, and does not hesitate: "Liver and onions!"

Pictured: Ruland at home in Milford.



Conserving land forever, and for all

Plant your boots in a little depression in the ground on the Powder Major's Farm, and, if you have any sense of history at all, a thrill will race up your spine.

The depression marks the spot where gunpowder stolen from the British in 1774 had been stashed in a barn or adjacent tunnel by the "Powder Major," John Demeritt, who would spirit it by oxcart to New Hampshire troops at the Battle of Bunker Hill.

Now, the Powder Major's Farm and Forest have been preserved by the Society for the Protection of New Hampshire Forests. Donor-advised funds at the Foundation contributed \$259,000 to the \$2.25 million project.

The 285-acre tract spills across town lines of Lee, Madbury and Durham. The environmental and community benefits of this land are jaw-dropping: Four distinct types of wetlands. Wildlife habitat of the

state's highest ranking. Rare and threatened species. A mile of frontage on the Oyster River, which supplies drinking water and runs into Great Bay (making maintenance of its water quality crucial). Miles of trails for walking, skiing and mountain biking. Outdoor "labs" for University of New Hampshire researchers and local school groups. Plus the history. All in the fastest-growing part of the state.

This land had been owned by only two families since Europeans hit these shores. Now it is conserved forever, and for all.

Pictured (left to right): Bill Humm, Lee Conservation Commission; Susanne Kibler-Hacker, Society for the Protection of New Hampshire Forests; Beth Goss, former landowner; Eric Fiegenbaum, Madbury Conservation Commission; Chuck Goss, former landowner; Rob Sullivan, Durham Conservation Commission.



Providing bus fare to art, and empathy

Three school buses pull up to the Currier Museum of Art and 98 sixth-graders clamber down the steps to see art.

A docent gathers a circle of children around a statue of a girl in Pompeii and asks what might be going on. Kids ponder. Hands shoot up.

“She could be blind?”

“It looks like her dress is blowing in the wind!”

“Maybe she’s listening to the volcano erupting?”

The kids debate the scene in Jan De Bray’s “Banquet of Antony and Cleopatra.” They work out a story for Childe Hassam’s “The Goldfish Window.” They exhale “awwww, coool” about a paper sculpture by Nikki Rosato.

For lack of bus fare, many would not be able to come.

The Currier’s Yellow School Bus Scholarships, supported in part by the Bank of New Hampshire Charitable Fund, a donor-advised fund at the Foundation,

help defray the cost of transportation. The scholarships help more than a thousand kids each year visit the museum — some from the farthest reaches of the state, many of whom have never visited a museum before.

Because art matters.

In a recent speech about the importance of art in a democratic society, Darren Walker of the Ford Foundation said this: “Without art, there is no empathy. Without empathy, there is no justice.”

Gavin, a befreckled 12-year-old, noticed that art got kids talking about ideas.

“It’s fun to see people talk about what they think,” he said, “because you don’t see exactly what they see.” Without art, there is no empathy...

Pictured: A docent from the Currier Museum of Art asks a group of sixth-graders from Brookline what might be happening in “The Storm” by Claude-Joseph Vernet.

The Ogunbayos' American Dream

Musiliu Ogunbayo always wanted to be a nurse. His wife, Tobi, dreamt of becoming a doctor.

Musiliu won a visa lottery to come to the United States. He got a job washing dishes, applied to nursing school and Tobi was able to join him two years later.

Medallion Fund scholarships helped him become a licensed practical nurse and then an R.N. He works full-time, overnights, at a mental health center and part-time at a psychiatric hospital.

Tobi became an L.P.N. with help from the Medallion Fund, and has since completed her degree to become an R.N. Next, both plan to study for their bachelor's degrees.

Nursing is not just a job, or a step for this family up the economic ladder.

"We are able to contribute to humanity by preserving human dignity and freedom from suffering," Musiliu says. "The fact that we have a great career and job security that will afford us to live the American Dream is a blessing."

The Ogunbayos own their home, around the corner from a country club. Six-year-old Christiana is in kindergarten, 4-year-old Michael is in preschool and 6-month-old Liliana is in diapers.

"We look forward to a very beautiful and bright future for the kids," Tobi says.

"We hope to give back, also, and help other people achieve their dreams."

Pictured: The Ogunbayo family in their Manchester home: Musiliu and Tobi and their children Michael, Liliana and Christiana.





Building a business, and a community's hearth

Magda Randall is every inch the baker — grinning under a flour-splashed cap, forearms nicked with oven scars. She has been up since 3:50 a.m. and at work since 4.

When Magda was a girl, in 1980s Poland, she dreamt of fancy pastries and fruit tarts.

When she moved to New Hampshire, she started making bread in her kitchen. She would drive it around to North Country farmers' markets and sell out every time (she baked a record 170 loaves in one sourdough-added 12-hour stretch). Her dreams of fancy pastries mingled with dreams of running her own business.

Stewart Gates, North Country business advisor with the Small Business Development Center, started meeting with Magda every two weeks, helping her craft a business plan and apply for loans for the basics — like a proper bread oven. The Neil and Louise Tillotson Fund

supports the position of North Country business advisor at the SBDC, as well as other economic-development initiatives in the North Country.

Now, the Polish Princess Bakery is Lancaster's own hearth — a warm place to gather and eat, in air redolent of semolina bread and almond paste and chocolate croissants. Three "Best of NH" awards hang on the wall.

Four people, including Magda, work here full-time. Magda hopes the bakery's success will entice more customers and entrepreneurs to Lancaster's up-and-coming Main Street.

Her dream means more to this community than great bread alone.

Pictured: Employee Amanda King (left) and owner Magda Randall at the Polish Princess Bakery on Main Street in Lancaster.



Matt Pierson and Richard Ober

FROM THE CHAIR AND PRESIDENT

The New Hampshire Charitable Foundation was created by and for the people of New Hampshire.

It was created by people who cared and who pushed their sleeves up and got the work done, who gave of their treasure and time for the frailest among us to be looked after, for the arts to flourish, for our natural resources to be preserved, for our children to be able to reach for their dreams.

Each year, more of you join this Foundation community, and for that we are extraordinarily grateful. We often refer to that community as a “network for good.” Donors make all of the work possible — the people who open funds at the Foundation to support New Hampshire’s nonprofits and students. Professional advisors help those donors realize their charitable goals. Partners in the nonprofit, business and public sectors work together with common purpose. Our volunteer board and regional advisors provide excellent governance to this organization. And all of the work is underpinned by superb fiscal management; by the passion and commitment of our staff; and by the transparency and adaptability that are this Foundation’s hallmarks.

We do this work because, at a fundamental level, we believe in the people of New Hampshire. We believe in making New Hampshire better for every single person who calls New Hampshire home. No matter for whom they vote. No matter if or to which god they pray. No matter whom they love. No matter where they live. No matter if their ancestors arrived as refugees on the Mayflower or if their families arrived as immigrants last week.

And we are committed to doing this work, always, with civility and compassion and in a spirit of collaboration.

Thank you for your partnership.

Matt Pierson
Chair, Board of Directors

Richard Ober
President & CEO

2016 HIGHLIGHTS

A small sampling of accomplishments made possible by our Foundation community.

INVESTING IN OUR KIDS

New Hampshire Tomorrow is the Charitable Foundation's initiative to make sure that every child in New Hampshire has the opportunity to thrive. **In 2016, \$14.1 million was awarded across four areas of focus: early childhood programs, family and youth supports, substance use prevention, and education and career readiness.** A generous gift from the Couch Family Foundation allowed the Foundation to hire a new director of early childhood and family initiatives. And the Charitable Foundation and the Business and Industry Association launched Workforce Accelerator 2025, to help ensure that 65 percent of New Hampshire adults have degrees or high-value credentials by 2025.



Photo by Heartwood Media

TURNING THE TIDE

More kids than ever are getting consistent and effective screening for substance use, coupled with medical advice. The evidence-based "screening, brief intervention and referral to treatment" protocol has been implemented in 24 medical facilities with help from the Charitable Foundation and a \$2.25 million grant from the Conrad N. Hilton Foundation. **More than 13,000 young people have received the screening.** In 2016, a total of almost \$2.7 million was granted from the Foundation's substance use disorders portfolio of funds, and the Foundation continued to provide key leadership on this issue.

HONORING CHRISTA MCAULIFFE'S LEGACY

The **Christa McAuliffe Sabbatical Program** turned 30 in 2016. Each year, one New Hampshire teacher receives the honor that commemorates and carries on McAuliffe's legacy. Teachers get a year off, with pay and a budget, to pursue a project of their professional dreams. In 2016, Thom Smith, a Kearsarge Regional Elementary School teacher, helped elementary school teachers get better at teaching science.



BUILDING A STRONGER WORKFORCE

Since 1996, the **Medallion family of scholarship funds** has helped more than 800 students get education and training to be able to enter high-demand fields in New Hampshire. Dick and Lorraine Lavalliere started the first Medallion Fund two decades ago. Ten new Medallion Funds were opened at the Foundation in 2016 (for a total of 25) spurred by a matching gift from the Lavallieres (see story, page 12).



TURNING ASSETS INTO GOOD

The Globe Manufacturing Company established a \$1 million donor-advised fund to support community efforts in Pittsfield and surrounding towns. Globe, which makes protective clothing and boots for firefighters, has had its headquarters in Pittsfield since 1901. About \$40,000 will be granted from the new fund each year, and the fund is set up to serve the region in perpetuity. **The Globe Community Fund is one of 76 funds established at the Foundation in 2016** (see pages 28-29 for a full list of new funds).

CELEBRATING THE LEGACY OF NEIL AND LOUISE TILLOTSON

In 2016, we celebrated 10 years of grantmaking from the Neil and Louise Tillotson Fund with a series of free events across the North Country and in surrounding communities. The fund, which grants about \$3 million a year, is the legacy of Neil and Louise Tillotson of Dixville Notch. **Since 2006, more than \$35 million has been granted.**



BY THE NUMBERS

NEW HAMPSHIRE CHARITABLE FOUNDATION 2016

\$46,012,919

Total gifts

\$38,031,687

Total grants, program initiatives, scholarships and loan awards

\$665,730,908

Total assets

3,971

Grants to 1,688 nonprofit organizations

\$32,617,646

Total grants and program initiatives

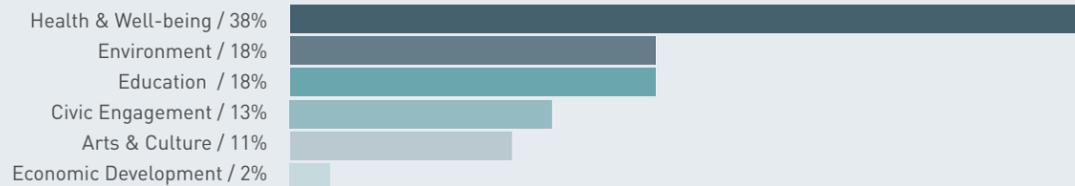
1,603

Scholarships and loan awards to 1,463 students

\$5,414,041

Total scholarships and loan awards

GRANTS BY INTEREST AREA



FINANCIAL STATEMENTS

ASSETS

	2016	2015
Cash and cash equivalents	\$27,585,034	\$25,157,011
Investments	\$621,384,711	\$570,582,125
Other assets	\$16,761,163	\$30,398,339
Total Assets	\$665,730,908	\$626,137,475

LIABILITIES AND NET ASSETS

Grants payable, accounts payable and other liabilities	\$19,678,178	\$20,738,226
Funds held as agency funds	\$35,863,178	\$34,508,698
Total Liabilities	\$55,541,356	\$55,246,924
Unrestricted	\$487,315,970	\$446,924,171
Temporarily restricted	\$44,792,797	\$54,035,105
Permanently restricted	\$78,080,785	\$69,931,275
Total Net Assets	\$610,189,552	\$570,890,551
Total Liabilities and Net Assets	\$665,730,908	\$626,137,475

The final audited statements will be posted on our website when they become available. Please visit www.nhcf.org.

INVESTMENT REPORT

The New Hampshire Charitable Foundation is committed to serving as a prudent steward of the generous gifts entrusted to us by donors past and present. The primary goal of the Investment Committee is to achieve the best possible return on behalf of the Foundation without taking on undue risk. Secondly, the committee seeks to invest wisely to generate the most grant dollars today while simultaneously preserving resources to meet future needs. The committee is assisted in its efforts by Cambridge Associates, the Foundation's investment consultants. The Foundation offers additional investment options including an Impact Investment Fund and Socially Screened Fund. For more information about the performance of those funds, visit www.nhcf.org.

INVESTMENT PERFORMANCE OVERVIEW

AS OF DECEMBER 31, 2016	TRAILING 1 YEAR	TRAILING 3 YEAR	TRAILING 5 YEAR
NH Charitable Foundation Combined Investment Fund	7.2%	3.1%	7.3%
Cambridge Associates Endowment median*	6.6%	3.0%	7.0%
Global stocks 70% (MSCI ACWI)/ Bonds 30% (BC Aggregate)	6.9%	3.6%	7.7%

*The Cambridge Associates Endowment median is comprised of more than 400 client academic institutions and foundations.

ASSET ALLOCATION OF THE COMBINED INVESTMENT FUND (12/31/16)



INVESTMENT COMMITTEE

Roy Ballentine	Joel Goober	Richard Upton
Michelle Chicoine	Ken Kinder	
Laurie Gabriel, <i>Chair</i>	James Spencer	

For more detailed investment information, please visit our website at www.nhcf.org.

DONORS IN 2016

Donors to the Foundation ensure that New Hampshire has a flexible and reliable source of philanthropic resources — today and for the future. More than 1,200 individuals, families and organizations from all over the state gave more than \$46 million in 2016. We are deeply grateful to each and every one of them for their commitment and generosity.

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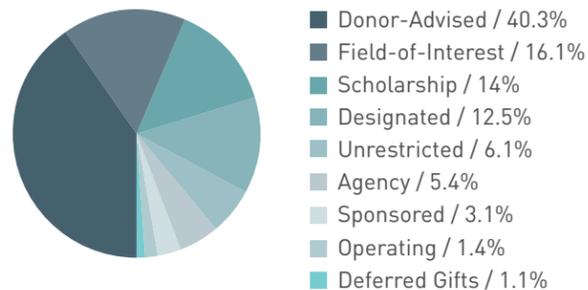
The generous bequests of Marion Spaulding-Potter, her brother Huntley Spaulding and his wife, Harriet, were the genesis of the Foundation. These Spaulding-Potter Circle Legacy Society donors — including 27 new members in 2016 — have made plans for future estate gifts or other planned gifts.

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The 76 new funds created at the Foundation in 2016 will touch thousands of lives across New Hampshire for years to come. Every fund at the Foundation represents a promise for New Hampshire. We celebrate the generosity and vision of the people who created them.

ASSETS BY FUND TYPE



NUMBER OF FUNDS

76

New funds established in 2016

1,822

Total number of funds at the Foundation

Agency Funds are established by charitable organizations that want a source of long-term capital to support their missions.

Friends Forever, Inc. Fund
Piscataqua Region

Designated Funds are established by individuals, families or businesses to support specific nonprofit organizations.

David Broad Fund for Brain Research
Manchester Region

Guy K. Buesing Fund for Friends Forever, Inc.
Piscataqua Region

James E. Gaseau Memorial Fund
Manchester Region

Robert P. Hubbard Fund for the Monadnock Conservancy
Monadnock Region

Mascoma Community Health Center Perpetual Fund
Upper Valley Region

Sanborn Mills, Inc. Fund
Capital Region

Warner House Association Fund
Piscataqua Region

Charles E. and Nancy E. Wilder Fund
Lakes Region

Donor-Advised Funds are established by individuals, families or businesses who seek ongoing involvement in their giving.

Ambrogi Family Fund
Manchester Region

Bedor Family Fund
North Country Region

Henry and Sophie Berounsky Fund
Piscataqua Region

Phil and Suzie Boulter Charitable Fund
North Country Region

Earl and Claire Budro Fund
Nashua Region

Chynoweth Family Fund
Manchester Region

CLH Fund for Blue Hills Foundation
Piscataqua Region

CLH Fund for Environmental Education
Piscataqua Region

Curvey Family Advised Fund
Lakes Region

Daly Family Fund
Nashua Region

Durville Family Fund
Monadnock Region

Eagle's Rest Fund
North Country Region

Freise Family Charitable Fund
Nashua Region

Mary Gale Foundation Fund
Manchester Region

Bill Gardner Wheelchair Fund
Manchester Region

Globe Community Fund
Capital Region

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Piscataqua Region

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Capital Region

Jen Wierwille Norton Next Generation Fund
Capital Region

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Manchester Region

Juan Sprague Memorial Fund
North Country Region

Una Fund
Upper Valley Region

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Monadnock Region

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Lakes Region

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Field-of-Interest Funds are established by individuals, families or businesses who want to target their charitable gifts to address needs in a specific area of interest.

Paul J. McGoldrick Educational Enrichment Fund
North Country Region

Marcia G. Moody Fund
Piscataqua Region

New Hampshire Tomorrow Couch Family Foundation Grant Fund

New Hampshire Tomorrow Jane's Trust Grant Fund

New Hampshire Tomorrow Substance Use Disorders Fund

Stephen W. and Lucy H. Winship Fund
Capital Region

Scholarship Funds are established by individuals, families or businesses to help students realize their educational goals.

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Manchester Region

Glenn Burrows Memorial Medallion Fund

Father Fritz Cerullo Scholarship Fund
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Cote Family Medallion Fund
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Capital Region

Louise M. Latvis Memorial Scholarship Fund
Manchester Region

Gladys Scott Loiselle Scholarship Fund
Monadnock Region

Beatrice Martin Memorial Engineering Scholarship Fund
Nashua Region

Tess and Tony Marts Medallion Fund
Manchester Region

Elizabeth C. McGoldrick Scholars Fund
North Country Region

Medallion Fund for New Hampshire Tomorrow

Harry and Janice Mellian Scholarship Fund
Piscataqua Region

Dianne and John Mercier Family Medallion Fund
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Andrew Joseph Monahan Class of '42 Berlin High School Fund
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Richard Nagy Memorial Scholarship Fund
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Joe O'Neil Scholarship Fund
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Manchester Region

Streeter Family Medallion Fund
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Piscataqua Region

Rosamond Waldron Fund
Capital Region

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Michael D. Yacono Scholarship Fund
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This fund listing will not match the total number of new funds established in 2016 as we do not list anonymous funds and deferred gifts.

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More than 100 volunteers comprise the Foundation's board of directors and regional advisory boards. These community leaders, from all corners of the state, play a crucial role in advancing our mission of creating stronger communities and inspiring greater giving in New Hampshire.

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This listing represents directors and regional advisors as of 12/31/2016.



The Board of Directors, front row (left to right): Ross Gittell, Mil Duncan, Matt Pierson, Roy Ballentine, Sister Paula Marie Buley, Dick Ober. Back row (left to right): Ken Kinder, Eric Herr, Mary Johanna Brown, Maureen Beauregard, Lucy Hodder, Joe Reilly. Not pictured: Sherry Young.

OUR PROMISE

WE PROMISE to be an enduring source of philanthropic capital equal to the potential of the communities and causes, the donors and doers we serve. **WE COMMIT** to be a compassionate partner and a creator of partnerships: To generous *donors*, so that they can amplify the power of their giving. To visionary *nonprofit leaders*, so that they can get their best ideas off the ground and keep them there. To *students*, as they map their pathways for education and success. To *thinkers* and *dreamers*, who convene at our table to solve the biggest problems of our great state. **WE SHOW**, through our daily actions, our passion and our resolve, that **WE BELIEVE** in the people of New Hampshire. **TODAY, TOMORROW AND ALWAYS.**

OUR MISSION

We seek to strengthen communities and inspire greater giving by:

- Investing charitable assets for today and tomorrow
- Connecting donors with effective organizations, ideas and students
- Leading and collaborating on important public issues

OUR VISION

We are guided by a vision for strong, just and inclusive communities where:

Arts & Culture

...arts and culture enrich people's lives by expanding understanding, preserving heritage and celebrating expression

Civic Engagement

...residents are informed, engaged and connected, and participate meaningfully in civic and community life

Economy

...economic opportunity and security are available to all

Education

...students from early childhood through adulthood have the education they need to thrive in family, work and community

Environment

...environmental resources are protected and accessible for the benefit of all

Health & Well-being

...all residents have quality health care, food, housing and other basic necessities

OUR VALUES

As a Foundation and as individuals, we are:

Committed

...to achieving results in pursuit of our vision and mission

Collaborative

...because we are better together

Accountable

...to the community, our constituents and each other

Adaptive

...to change, because we take the long view



STAFF

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 Yasbel Monteagudo
 Richard Ober
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NEW HAMPSHIRE
CHARITABLE FOUNDATION

UP TO THE PROMISE

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New Hampshire's statewide community foundation
founded in 1962 by and for the people of New Hampshire.



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Standards for U.S. Community Foundations



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