THE POWER OF MANY
THE POWER OF MANY...

...is the power to face a monumental challenge together and say, "Yeah, we can do something about that."

It's the power to restore Great Bay. To revitalize the North Country's economy. To battle the disease of addiction.

It's the power to help a refugee child grow into a thriving adult member of his American community.

It's the power to break down barriers of class — and dance together.

It's the power to touch the future.

Here are a few examples of how thousands of people are giving and working together to make a difference for New Hampshire.

A few examples of the power of many.
Helping American dreams come true

Ayi D’Almeida was 6 years old when his family fled Togo for a refugee camp in Ghana. The little boy didn’t carry much. But he clung to this message from his grandfather: Education is everything.

Ayi’s family was eventually settled in Concord by the U.S. Department of State. He showed up at Concord High at 15 with almost no English, but an irrepressible will. He never wanted to miss a day of school. Whenever a teacher offered help, Ayi accepted. Teammates and coaches tutored him. Anna-Marie DiPasquale, a school social worker, insisted he was going to college.

At the University of New Hampshire, Ayi double-majored in international affairs and psychology. Four donors who created scholarship funds at the Foundation helped cover the cost. Ayi always showed up for study groups and professors’ office hours. Ayi graduated with honors. He dreams of earning a master’s in public health.

He visited his grandfather in Africa after graduation. The old man took him house to house, introducing him: “This is my grandson from America. He has graduated with honors.”

Ayi is working with AmeriCorps now, mentoring kids at a Boys & Girls Club. The kids stream in after school. The first thing he asks the first boy through the door: “Did you bring your homework?”

Pictured: Ayi helps Brayden with his homework at the Boys & Girls Club in Concord.
Saving Great Bay

Great Bay is in trouble.

The estuary’s early-1990s population of 25 million adult oysters died off to 1.2 million by 2000. Eelgrass is vanishing — today there is one-quarter the amount that there was in 1996. Great Bay has been declared officially "impaired" by the Environmental Protection Agency. Estuaries are colossally complex and rich ecosystems — and much of all living matter in the planet’s oceans depends on them. Great Bay is often called “the nursery” for fisheries in the Gulf of Maine.

Many of the organizations and agencies that have been working to protect and restore Great Bay and its watershed have now joined forces to create Great Bay 2020, a blueprint for action with a shared vision, goals, strategies — and measurable impacts and costs.

The Foundation brought the group together, supported the creation of Great Bay 2020, and invited donors to the table. Generous New Hampshire citizens have long played a critical role in protecting Great Bay. “The more knowledge and communication you have,” said supporter Jay McSharry, “the more you can work together to get the best results.”

The new collaborative effort, said Rachel Rouillard of the Piscataqua Region Estuaries Partnership, “is a potential game changer for the region.”

Pictured (left to right): Cory Riley, NH Fish and Game Department; Brian Hart, Southeast Land Trust; Hunter Brownlie, donor; Rachel Rouillard, Piscataqua Region Estuaries Partnership; Geoffrey Clark, donor; Mark Zankel, The Nature Conservancy; Martha Fuller Clark, donor.
Honoring Christa McAuliffe’s legacy

On that horrible day in January of 1986, grief washed over New Hampshire like sleet. The space shuttle Challenger had exploded, killing all aboard, including Concord teacher Christa McAuliffe.

Ten days later, a visibly emotional Gov. John Sununu announced a sabbatical program to honor McAuliffe’s legacy. Each year, it would give one New Hampshire teacher a year off, with pay and a budget, to bring a great educational idea to fruition.

The legislature designated some funds, and Sununu hosted charity ski tournaments to build an endowment. The Foundation administers the program. Teachers have done everything from bringing lessons about the science of sound to New Hampshire schools, to creating a scientific-instrument sharing system, to reimagining Shakespeare for kids with learning difficulties. In 2016, Thom Smith will be helping elementary school teachers get better at teaching science — conducting professional development workshops, working with student-teachers, and creating and distributing a curriculum. It is safe to estimate that close to a million students have already benefited from the teachers’ efforts.

“God bless Christa,” said 1998 sabbatical recipient Barbara Hopkins. “Look at her legacy. Look at how many people she has touched.”

Pictured: Thom Smith in his elementary school classroom in Bradford.
Giving our kids the opportunity to thrive

Eight-year-old Alexis Harvey walks into MoCo Arts and into the embrace of her community.

Alexis and her mom, Tracy Clark, live in subsidized housing. Tracy works full-time as a receptionist, volunteers, pays close attention to her daughter’s progress in school and budgets her family’s money carefully.

A partnership between MoCo and the Keene Housing Kids Collaborative is making it possible for Alexis to attend acting classes and arts camp here. Kids who live in subsidized housing often don’t have the opportunity to join in the same activities as their peers from wealthier families. These kinds of activities are critical for building community, and relationships with mentors, and self-esteem and discipline that will help kids succeed. This partnership gives them that opportunity. The Foundation supports the partnership through the Henry L. and Patricia J. Nielsen donor-advised fund, and provides additional support for MoCo programs and operations.

“When people say ‘How many kids do you have?,’ I say, ‘hundreds,’” said MoCo Executive Director Reagan Messer. “These are our kids.”

Tracy has noticed something since Alexis has been coming to MoCo: “In her schoolwork, she’s always pushing ahead now. She doesn’t limit herself. She’s not afraid to try anything.”

Pictured: Teacher Danielle Fitzpatrick directs her 3-year-old students in creative dance class at MoCo Arts in Keene.
Boosting the forest economy

Mike Kelley of Milan is a forester, logger and trucker. The forest provides a living for him and his 40 employees. George Pozzuto spent a career with the U.S. Forest Service.

Pozzuto led efforts to create Milan’s new community forest. Kelley’s company harvested timber from other town-owned land to help pay for it. The logs were sold locally, the money circulating through the North Country economy.

The creation of locally controlled community forests — which provide income, lumber and open space for recreation — is one way that the Northern Forest Center boosts the forest-based economy.

Through its many programs, the center has helped create or sustain an estimated 4,000 jobs, bring in an estimated $176 million for projects in a four-state region and conserve 254,434 acres for community benefit.

The Foundation has supported the center since 1999 through the Neil and Louise Tillotson Fund and more than 30 other charitable funds established by generous donors.

Pozzuto hopes Milan can grow its community forest to 5,000 acres, which could yield $50,000 in timber income annually — and provide ongoing work in the woods. Students will have an outdoor classroom, and a working forest remains part of the community.

“The forest,” Pozzuto said, “is our future.”

Pictured: George Pozzuto and Mike Kelley with Julie Renaud Evans of the Northern Forest Center in the Milan Community Forest.
Raising voices, saving lives

Kriss Blevens knew she had to tell Amber’s story. Amber, her stepdaughter, died from a heroin overdose.

Blevens heard about New Futures’ advocacy training for people who wanted to do something about the state’s drug crisis. She signed up immediately.

Blevens is a makeup artist. She beautifies the faces of people running for president and Congress before they go on TV. She decided to talk to every one of them, up close, about Amber.

“New Futures gave me my courage,” she said.

Blevens’ voice helped bring the drug crisis front-and-center during the New Hampshire primary.

New Futures and its advocates — more than 1,000 in all — have been instrumental in shaping public policy on measures related to the state’s addiction crisis.

New Futures was launched after Oliver Hubbard of Walpole gave the Foundation $43 million to combat substance misuse in New Hampshire and specified policy and advocacy as focus areas.

Blevens’ advocacy has taken new shape: She has opened Amber’s Place, an emergency shelter for people awaiting treatment. Because one night back on the street can be deadly.

“On the other side of that wall,” she says, pointing, “are four people who didn’t die last night.”

Pictured: Kriss Blevens with a photo of her stepdaughter Amber at Amber’s Place in Manchester.
A community foundation combines the passion, resources, time, talent and hard work of thousands of people. Together, we have the power to help 1,500 students each year afford college. To preserve our most fragile natural resources. To make progress in battling the substance use crisis. We have the power to expand opportunities for all of New Hampshire’s kids.

There is a tremendous amount of work to be done.

But the numbers are with us: the hundreds of generous people who have established more than 1,700 charitable funds. The record $38.8 million put to work in our communities in 2015. Grants supporting more than 1,600 nonprofits, where thousands of people work to make New Hampshire better every day. The 124 volunteer regional advisors and board members guiding our Foundation’s work. Hundreds of partners in the public sector, business and education — and dozens of regional and national funders working with us to support innovative efforts in New Hampshire.

Each year, more people join in this good work. With every person who steps up, the power of many grows a little stronger. And New Hampshire gets a little better.

Thank you for being part of it.

Matt Pierson
Chair, Board of Directors

Richard Ober
President & CEO

FROM THE CHAIR AND PRESIDENT

The power of many: It’s the definition of a community foundation.

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Matt Pierson
Chair, Board of Directors

Richard Ober
President & CEO
NEW WAYS FOR DONORS TO INVEST
Two new investment options for donors were launched in 2015. Individually Managed Funds allow donors to retain their current investment advisor to manage their fund. And the Impact Investment Fund invests charitable dollars in projects that create jobs, protect the environment and spread opportunity — while earning a return that can be used for grantmaking.

2015 HIGHLIGHTS
A small sampling of accomplishments made possible by our Foundation community.

NARROWING THE OPPORTUNITY GAP
The Foundation’s New Hampshire Tomorrow agenda aims to make sure that every child in New Hampshire has the opportunity to thrive. The Foundation made a commitment, beginning in 2015, to invest $100 million over the next 10 years in four high-impact areas: early childhood development, family and youth supports, substance use prevention and treatment, and education and career readiness. In 2015, more than $11 million was awarded.

PREVENTING DRUG AND ALCOHOL ADDICTION
The Foundation awarded $2.7 million in grants in 2015 to help alleviate the state’s addiction crisis. That funding helped the state secure a $13 million federal grant to prevent substance use disorders among young people and create the position of Advisor on Addiction and Behavioral Health in the governor’s office.

NEW WAYS TO DO GOOD
Generous citizens created 71 new charitable funds at the Foundation in 2015. The Phyllis Wheeler Bennett Fund memorializes the regional advisor and longtime activist whose newspaper, Publick Occurrences, broke the story of a proposed oil refinery on Great Bay in 1973. The fund, to which friends and family have contributed, is for broad charitable purposes with a preference for preserving the Great Bay watershed and supporting citizen journalism. See page 28 for a full list of new funds.

IMPACT, MULTIPLIED
The Entrepreneurs’ Fund of New Hampshire extended its reach in 2015, conducting three regional “pitch camps” and awarding three $25,000 grants. And EFNH expanded its “engagement model” of grantmaking. After surveying nonprofit participants about needs, EFNH hosted a seminar with experts in social media, board engagement and marketing.

STRONGER NORTH COUNTRY COMMUNITIES
The Neil and Louise Tillotson Fund, one of the largest permanent rural philanthropies in the country, made $3 million in grants in 2015 including $373,800 that continued strategic investments in entrepreneurship, business development and early childhood development. In partnership with the Northern Forest Center, the fund also launched the Northern Forest Regional Symposium, bringing together leaders from four states to help shape the future of the region.

71 NEW WAYS TO DO GOOD
Total grants and scholarships awarded in 2015 — the largest total in the Foundation’s history. More than $510 million has been awarded in grants and scholarships since 1962.

$38.8 MILLION
Total grants and scholarships awarded in 2015 — the largest total in the Foundation’s history. More than $510 million has been awarded in grants and scholarships since 1962.
### Grants by Interest Area

- **Health & Well-being**: 39%
- **Environment**: 18%
- **Civic Engagement**: 16%
- **Education**: 12%
- **Arts & Culture**: 9%
- **Economic Development**: 6%

### By the Numbers

- **New Hampshire Charitable Foundation 2015**
  - Total gifts: $59,342,040
  - Total grants, program initiatives, scholarships and loan awards: $38,809,527
  - Total assets: $626,137,475

- **Grants**
  - 3,714 grants to 1,611 nonprofit organizations
  - 1,708 scholarships and loan awards to 1,483 students

- **Total Contributions**
  - $5,552,110

- **Total Gifts**
  - $33,257,417

### Investment Report

The New Hampshire Charitable Foundation is committed to serving as a prudent steward of the generous gifts entrusted to us by donors past and present. The primary goal of the Investment Committee is to achieve the best-possible return on behalf of the Foundation without taking on undue risk. Secondly, the committee seeks to invest wisely to generate the most grant dollars today while simultaneously preserving resources to meet future needs. The committee is assisted in its efforts by Cambridge Associates, the Foundation’s investment consultants.

#### Investment Performance Overview

<table>
<thead>
<tr>
<th></th>
<th>Trailing 1 Year</th>
<th>Trailing 3 Year</th>
<th>Trailing 5 Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>NH Charitable Foundation Combined Investment Fund</td>
<td>-2.1%</td>
<td>5.6%</td>
<td>5.3%</td>
</tr>
<tr>
<td>Cambridge Associates Endowment median*</td>
<td>-2.4%</td>
<td>5.2%</td>
<td>5.0%</td>
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<tr>
<td>Global stocks 70% (MSCI ACWI)/Bonds 30% (BC Aggregate)</td>
<td>-0.9%</td>
<td>6.3%</td>
<td>5.8%</td>
</tr>
</tbody>
</table>

*The Cambridge Associates Endowment median is comprised of more than 400 client academic institutions and foundations.

#### Asset Allocation of the Combined Investment Fund (12/31/15)

- Hedge funds / 23%
- Global ex-U.S. equity / 23%
- U.S. equity / 21%
- Fixed income / 9%
- Inflation hedging / 8%
- Private equity/Midstage capital / 12%
- Cash and equivalents / 4%

#### Investment Committee

- James Spencer, Chair
- Laurie Gabriel
- Joseph Reilly
- Roy Ballentine
- Joel Goober
- Richard Upton

For more detailed investment information, please visit our website at [www.nhcf.org](http://www.nhcf.org).

The final audited statements will be posted on our website when they become available. Please visit [www.nhcf.org](http://www.nhcf.org).
Donors to the Foundation ensure that New Hampshire has a flexible and reliable source of philanthropic resources — today and for the future. More than 1,200 individuals, families and organizations from all over the state gave more than $59 million in 2015. We are deeply grateful to each and every one of them for their commitment and generosity.
The generous bequests of Marion Spaulding-Potter, her brother Huntley Spaulding and his wife, Harriet, were the genesis of the New Hampshire Charitable Foundation. These Spaulding-Potter Circle Legacy Society donors — including 33 new members in 2015 — have made plans for future estate gifts or other planned gifts.
The 71 new funds created at the Foundation in 2015 will touch thousands of lives across New Hampshire for years to come. Every fund at the Foundation represents a promise for New Hampshire. We celebrate the generosity and vision of the people who created them.

### NEW FUNDS

**ASSETS BY FUND TYPE**

- Donor-Advised / 39.4%
- Field-of-Interest / 15.9%
- Scholarship / 14.2%
- Designated / 12.6%
- Unrestricted / 6.4%
- Agency / 5.5%
- Sponsored / 3.2%
- Operating / 1.6%
- Deferred Gifts / 1.2%

**NUMBER OF FUNDS**

- **71** New funds established in 2015
- **1,759** Total number of funds at the Foundation

**Agency Funds** are established by charitable organizations that want a source of long-term capital to support their missions.

- Arts for Life Fund
  - Manchester Region
- Designated Funds are established by individuals, families or businesses to support specific nonprofit organizations.
  - Anna M. Lauste Fund
    - Upper Valley Region
  - Connie Davis Watson Park Fund
    - North Country Region
  - Dublin Historical Society Fund
    - Monadnock Region
  - Emily Eveloth Snyder Fund
    - Upper Valley Region
  - Josephine M. Macek Fund
    - Manchester Region

**Donor-Advised Funds** are established by individuals, families or businesses who seek ongoing involvement in their giving.

- Lebanon College Closey and Whit Dickey Endowment Fund
  - Upper Valley Region
- Library Arts Center Fund
  - Upper Valley Region
- Nashua High School South — 1963 Alumni Endowment Fund
  - Nashua Region
- Paul McGoldrick Fund
  - North Country Region
- Robert P. Hubbard Fund
  - Monadnock Region
- Seacoast Youth Services Fund
  - Piscataqua Region
- Valley Insight Meditation Society Endowment Fund
  - Upper Valley Region
- Winnacunnet Dollars for Scholars — Odyssey House Fund
  - Piscataqua Region

**Donor-Advised Funds** are established by individuals, families or businesses who seek ongoing involvement in their giving.

- Ashton-Pegin Family Fund
  - Lakes Region
- Case M.T.T. Fund
  - Monadnock Region
- CB and Ruth Jacobs Charitable Fund
  - Monadnock Region
- Ciborowski Family Fund
  - Capital Region
- Conklin Family Fund
  - Piscataqua Region
- Curtis Lintvedt Contribution Fund
  - Piscataqua Region
- Daisy Hale Fund
  - Capital Region
- David and Johanna Poblow Fund for Music
  - Manchester Region
- Delphinium Fund
  - Monadnock Region
- Evelyn L.Y. Jones Fund
  - Piscataqua Region
- Frances C. and Jack D. Bourdon Fund
  - Upper Valley Region
- Gayle Kimball Fund
  - Capital Region
- Green Granite Foundation Fund
  - North Country Region
- Holland Fund
  - Upper Valley Region
- Jeff Taylor Bean Pots to Bell Towers Fund
  - Capital Region
- John and Gail Weeks Family Charitable Fund
  - Manchester Region
- Kenneth Hunt Charitable Fund
  - Piscataqua Region
- Lake View Fund
  - Lakes Region
- LaValley Family Fund
  - Upper Valley Region
- Linda and Marshall Aulin Fund
  - Upper Valley Region
- Mann Family Fund
  - Monadnock Region
- Metzger Family Fund
  - Lakes Region
- NHMM Trail Protection Fund
  - Monadnock Region
- Nutrire Fund
  - North Country Region
- Patrick and Kelley Murphy Charitable Fund
  - North Country Region
- Petralia/Casey Family Fund
  - Nashua Region
- Rutman Family Fund
  - Piscataqua Region
- Sidis Fund
  - Upper Valley Region
- Stephens Family Fund
  - Lakes Region
- Stiegglitz Family Fund
  - Piscataqua Region
- Tree Top Fund
  - Piscataqua Region
- Tuuri/Jones Family Fund
  - Capital Region
- Viviana Leon Memorial SIDS Fund
  - Manchester Region
- Wilhelm Family Fund
  - Manchester Region
- Field-of-Interest Funds are established by individuals, families or businesses who want to target their charitable gifts to address needs in a specific area of interest.

- Alice Hale Penniman Memorial Fund
  - Monadnock Region
- David M. Brooks Music Fund
- J. Bonnie Newman Fund
  - Piscataqua Region
- US Unrestricted Funds are established by individuals, families and businesses who entrust the Foundation to direct the funds when and where they will do the most good.

- E. Story Wright Fund
  - Monadnock Region
- Impact Investment Fund
  - This fund listing will not match the total number of new funds established in 2015 as we do not list anonymous funds and deferred gifts.
More than 100 volunteers comprise the Foundation’s board of directors and regional advisory boards. These community leaders, from all corners of the state, play a crucial role in advancing our mission of creating stronger communities and inspiring greater giving in New Hampshire.

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The Board of Directors (left to right): Ross Gittell, Dick Couch, Joe Rwlj, Sherry Young, Matt Pierson, Dick Ober, Anu Mulikin, Roy Ballantina, Mary Jo Brown, Sister Paula Marie Buley, Eric Herr and Lucy Hodder. Missing: Milo Duncan and Cathy McDowell.

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Jane VanBremen, New London

This listing represents directors and regional advisors as of 12/31/2015.
OUR VISION

We envision strong, just and resilient communities where:

Arts & Culture
...arts and culture organizations preserve heritage, celebrate self-expression and foster appreciation of diversity

Civic Engagement
...residents give back to their communities and participate meaningfully in civic life

Economy
...economic opportunity is available to all

Education
...students of all ages improve their lives through appropriate education and job training opportunities

Environment
...significant environmental assets are permanently protected and available for long-term public benefit

Health & Well-being
...all residents have access to quality health care, food, housing and other critical needs

OUR MISSION

We seek to strengthen communities and inspire greater giving by:

- Investing charitable assets for today and tomorrow
- Connecting donors with effective organizations, ideas and students
- Leading and collaborating on important public issues

OUR PROMISE

WE PROMISE to be an enduring source of philanthropic capital equal to the potential of the communities and causes, the donors and doers we serve. WE COMMIT to be a compassionate partner and a creator of partnerships:

To generous donors, so that they can amplify the power of their giving.

To visionary nonprofit leaders, so that they can get their best ideas off the ground and keep them there.

To students, as they map their pathways for education and success.

To thinkers and dreamers, who convene at our table to solve the biggest problems of our great state.

WE SHOW, through our daily actions, our passion and our resolve, that WE BELIEVE in the people of New Hampshire.

TODAY, TOMORROW AND ALWAYS.

OUR VALUES

As a Foundation and as individuals, we are:

Committed
...to achieving results in pursuit of our vision and mission

Collaborative
...because we are better together

Accountable
...to the community, our constituents and each other

Adaptive
...to change, because we take the long view
DEDICATION

Few people have had a greater impact on the New Hampshire Charitable Foundation than Martin Gross. During his tenure on the board, he was instrumental in the launch of the New Hampshire Center for Public Policy Studies and led the effort to acquire and renovate the Foundation’s offices. He established the Caroline Gross Fellowship, helping to strengthen a generation of civic leaders. His wide-ranging efforts made New Hampshire a better place.

Martin Gross
1938 – 2016

Director and Chairman, Board of Directors, 1988–1996